

## JOSEPH H. LUCAS III

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### EDUCATION

- The University of Texas at Austin** **1995 - 1997**  
*MBA, Information Management, Marketing*
- The University of Virginia, Charlottesville, VA** **1985 - 1989**  
*BA, French, Astronomy*

### EXPERIENCE

- TripL Consulting** **2001 - Present**  
*Consultant, Austin, TX*  
Provided Professional Services, IT consulting, & marketing.
- Created online presence and marketing for companies such as Greater Austin Pest Control.
  - Sold client services, trained workers, and provided professional services as needed.
- Freemarkets, Inc.** **2000 - 2001**  
*IT Program Manager, Austin, TX*  
Performed multiple roles to develop transactional software and create markets.
- Lead suite of products through multiple release cycles. Releases increased reliability, functionality, and performance for both internal and external customers.
  - Served as Account Manager for strategic customers of Freemarkets Asset Exchange and Auction software.
  - Assisted in sales of 8 Co-Brands. Sales resulted in both strategic partnerships and direct revenues.
- Bristol-Myers Squibb** **1997 - 1999**  
*SAP Implementation Team Lead, Agen, France, 1998 - 1999*  
Managed IT team. Set schedules and coordinated with other teams to convert and translate legacy data & systems into global SAP environment. Coordinated cycle testing and validation activities.
- Captured over 80% of corporate cost of goods sold in SAP system
  - Led multi-cultural team in French manufacturing site.
  - Wrote software interface for 250 vendors.
- Information Management Associate, Princeton, NJ, 1997 - 1998*  
Reorganized pharmaceutical manufacturing supply chains with Enterprise Planning Team.
- Saved \$20 million by modeling and reorganizing manufacturing supply chains.
  - Presented reports and analysis to management groups.
- Health Care Concepts, Austin, TX** **1996 - 1997**  
*Consultant*  
Provided technical advice and financial research for fast-track medical product integration firm.
- Developed and implemented due diligence formats for acquisitions.
  - Selected and implemented database to link with suppliers and providers.
- U.S. Army** **1991 - 1995**  
*Technology Advisor/Liaison, Augusta, GA*  
Coordinated operations of alcohol and drug center with military leaders.
- Saved over \$1million by developing computerized administration system.
  - Converted and consolidated patient record tracking system.
  - Supervised and trained personnel in the use of communications equipment.

### SKILLS

- Microsoft Office Suite, MS Project, VBA/Macros, HTML
- Languages: French (fluent); Italian, Spanish, & Mandarin Chinese (rusty)